



# Salone dei Pagamenti 2024

**Superpoteri digitali: come  
evolveranno i pagamenti in Italia**

**Il mercato**

**1**

**Le sfide**

**2**

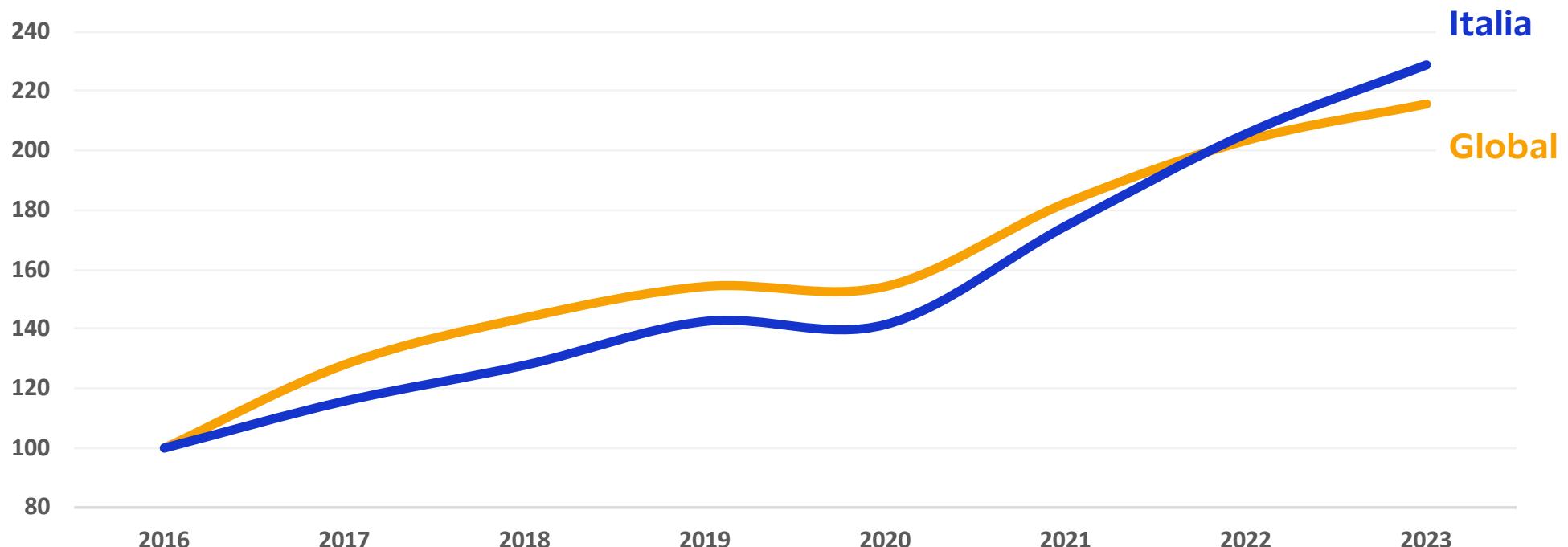
**Le innovazioni**

**3**

# 1

# Il mercato

## Crescita dei volumi di pagamento *(valori indicizzati al 2016)*



Fonte: Per crescita dei pagamenti Global: Visa Annual Report 2016-2023, per crescita dei pagamenti Italia: Politecnico di Milano 2016-2023 - valori indicizzati al 2016

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## 2 Le sfide



Nuovi metodi di pagamento

Normativa in evoluzione

Da consumatori a venditori

(ri)Conoscere il cliente

Gen AI per lo shopping

**I pagamenti sono cambiati di più negli  
ultimi 5 anni che nei 50 precedenti**

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# Nuovi metodi di pagamento



**Nuovi metodi di  
pagamento**

Normativa  
in evoluzione

Da consumatori  
a venditori

(ri)Conoscere  
il cliente

Gen-AI  
per lo shopping



# Normativa in evoluzione

Nuovi metodi di  
pagamento

**Normativa  
in evoluzione**

Da consumatori  
a venditori

(ri)Conoscere  
il cliente

Gen-AI  
per lo shopping



# Da consumatori a venditori

Nuovi metodi di pagamento

Normativa in evoluzione

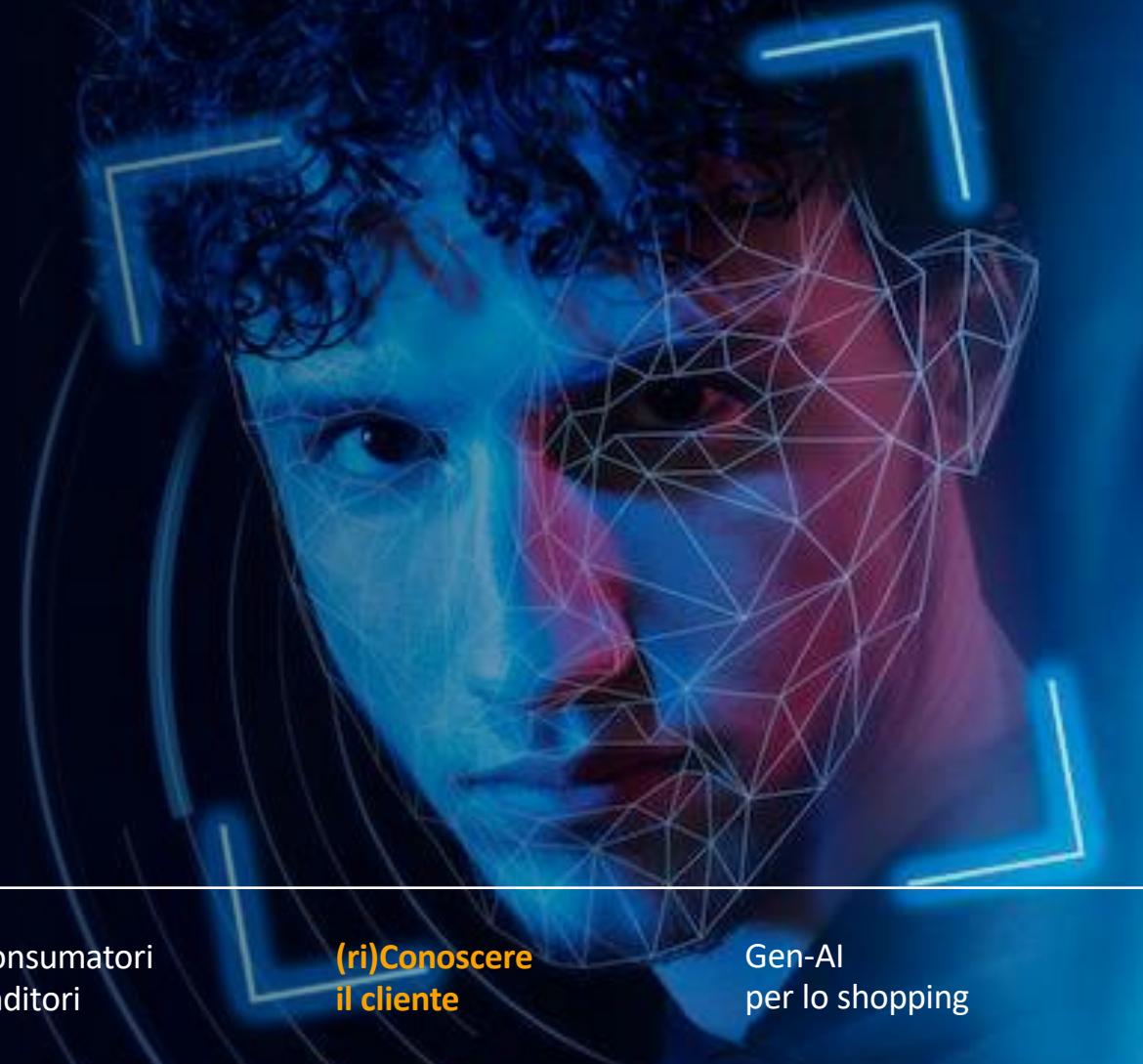
**Da consumatori  
a venditori**

(ri)Conoscere il cliente

Gen-AI per lo shopping



# (ri)Conoscere il cliente



Nuovi metodi di  
 pagamento

Normativa  
in evoluzione

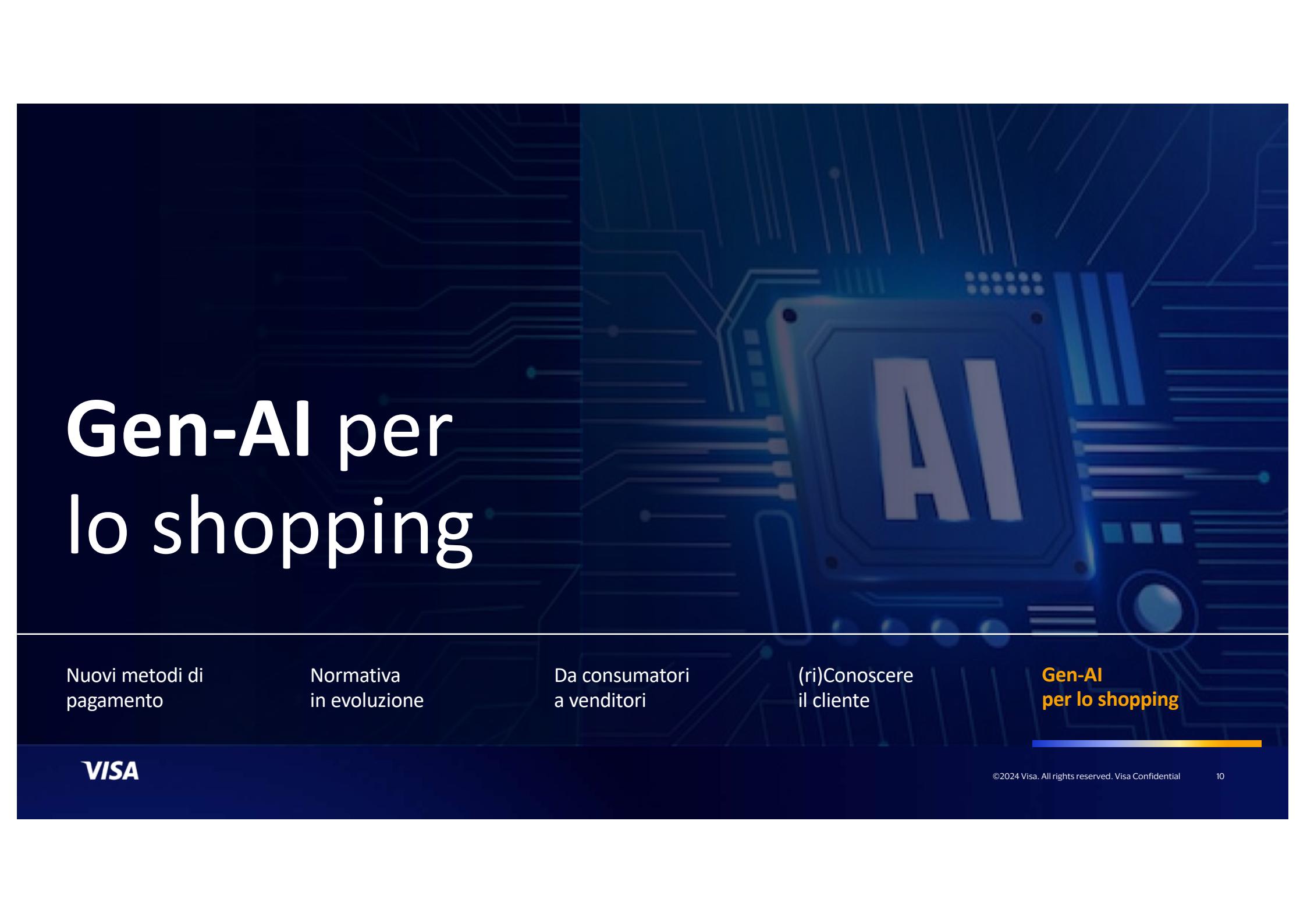
Da consumatori  
a venditori

**(ri)Conoscere  
il cliente**

Gen-AI  
per lo shopping



# Gen-AI per lo shopping



Nuovi metodi di pagamento

Normativa in evoluzione

Da consumatori a venditori

(ri)Conoscere il cliente

**Gen-AI per lo shopping**





Nuovi metodi di pagamento



Normativa in evoluzione



Da consumatori a venditori



(ri)Conoscere il cliente



Gen-AI per lo shopping

# 3

# L'innovazione è già qui



**INTESA SANPAOLO**

**Arianna  
Castroflorio**

Head of Transactional  
Products



**NEXI**

**Laura  
Visconti**

Chief Operating Officer



**TEAMSYSTEM**

**Ivano  
Luison**

Chief Executive Officer of  
TeamSystem Payments



**QOMODO**

**Gianluca  
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# Incontra gli atleti olimpici del Team Visa!

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h. 11.30



Stand Visa



# thank you

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